Safe Harbor Statement

This presentation contains forward-looking statements concerning the Company’s business, products and financial results. The Company’s actual results may differ materially from those anticipated in the forward-looking statements depending on a number of risk factors including, but not limited to, the following: general economic and business conditions, development, shipment, market acceptance, additional competition from existing and new competitors, changes in technology, and various other factors beyond the Company’s control. All forward-looking statements are expressly qualified in their entirety by this Cautionary Statement and the risk factors detailed in the Company’s reports filed with the Securities and Exchange Commission. China Green Agricultural undertakes no duty to revise or update any forward-looking statements to reflect events or circumstances after the date of this material except to the extent required by applicable law.
Company Overview

**BUSINESS**
Engaged in research, development, production and sale of specialty fertilizers, compound fertilizers and agricultural products

**LOCATION**
Headquartered in Xi’an, Shaanxi with production facilities in Xi’an and Beijing

**PRODUCT**
459 diversified products (as of Q1FY2016)

**FACILITIES**
Two automated production facilities and one R&D center

**CAPACITY**
Production capacity of 555,000 metric tons
- Jinong: 55,000 metric tons
- Gufeng: 500,000 metric tons
China Green Agriculture (NYSE: CGA)

Equity

Equity Snapshot as of Nov 16, 2015

Last Price 1.73
Day’s Range 1.70 - 1.83
Avg Vol(3m) 51,765
Market Cap: 62.16m
52wk Range 1.37 - 2.50
Pre Close 1.84

Resources: Yahoo Finance
# Investment Highlights

<table>
<thead>
<tr>
<th>Strategic Geographic Positions</th>
<th>Strategic distribution of production facilities in Northwest China, North China, and potential acquiring target in Southwest China</th>
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<tr>
<td></td>
<td>Established nationwide distribution network</td>
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<td>Cross-selling of different categories of products made by the facilities</td>
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<td>Healthy Development</td>
<td>Strong research and development capacity</td>
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<td>Regular new product introductions</td>
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<td>Well-branded product portfolio</td>
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<td>The U.S. NYSE listed public company</td>
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<td>Market Potential</td>
<td>Current fragmented and substantial addressable market</td>
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<td></td>
<td>Increasing need for compound fertilizers, especially organic fertilizers</td>
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<td>Primary focused industry in China’s “12th Five Year Plan”</td>
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</table>
On July 2, 2010, the Company acquired all of the equity interests of Gufeng and its subsidiary Tianjuyuan.


On March 1, 2012, Jintai commenced relocation process.

Yuxing became our VIE.
Corporate Structure

China Green Agriculture, Inc.  
100%

Green Agriculture Holding Corp.  
100%

Shaanxi Tech Team Jinong Humic Acid Product Co., Ltd.  
100%  100%

Beijing Gufeng Chemical Products Co., Ltd.  
100%

Beijing Tianjuyuan Fertilizer Co., Ltd.  
100%

Yuxing Agriculture Tech Development Co., Ltd.
Shaanxi Tech Team Jinong Humic Acid Product Co., Ltd.

- A 6,495 square meter (69,911 square feet) production facility that manufactures liquid fertilizer products
- A 13,803 square meter (148,576 square feet) production facility that produces liquid and highly concentrated (powdered) fertilizers
- Utilizes one of the most advanced automated humic acid production lines in China
- Total annual production capacity of these facilities is 55,000 metric tons

Beijing Gufeng Chemical Products Co., Ltd.

- Eight manufacturing facilities comprising 17,930 square meters (approximately 192,997 thousand square feet) that produce various kinds of fertilizers
- Total annual production capacity of 500,000 metric tons
Yuxing Agriculture Tech Development Co., Ltd.

- Covers 353,000 square meters with 98 sun-light greenhouses and 6 intelligent greenhouses
- Is equipped with an advanced drip irrigation system and water purification equipment
- 60%-70% of the experimental work can be done in the greenhouses
- Cultivates and agricultural products by applying fertilizers produced by Jinong for testing aim
Diversified Products

Fertilizer Products

- Fertilizer Business contributes 90% of the main business
- Products include liquid, granular and powdered fertilizers developed to increase crop yields and quality without the harmful effects of chemical fertilizers
- The Company currently manufactures and sells 459 fertilizer products from humic acid-based fertilizers to mixed organic-inorganic compound fertilizers

Agricultural Products

- Top-grade flowers, including principally, faber cymbidium and phalaenopsis
- Green vegetables and fruits, including, principally, Holland cucumbers, sweet and colored pimientos, eggplant and Japanese watermelons
- Multicolored seedlings, including, principally, photinia serrulata (Chinese Photinia)
**Nationwide Distribution Network**

**Geographic diversification**

- 1,292 distributors covering all regions in China

<table>
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<tr>
<th>Distributors</th>
<th>Top 5 distributors on Revenue (%)</th>
</tr>
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<tbody>
<tr>
<td>Jinong</td>
<td>1037 (78.3%) 1.9%</td>
</tr>
<tr>
<td>Gufeng</td>
<td>288 (21.7%) 87.2%</td>
</tr>
</tbody>
</table>

- Minimum retail store coverage
- Minimum fleet size

**Strict distributor requirements on criteria**

- Cash transaction
- Warehouse ability

- New Provinces (Post-Gufeng Acquisition)
- Top 10 Provinces (Pre-Gufeng Acquisition)
Demands for fertilizer

- Arable land is shrinking. 21% of the world’s population with 9% of the world’s arable land. And farmers averagely spend 20% of annual income on fertilizer.
- China is currently the world’s largest consumer and producer of fertilizers, who has 1/3 of total production and consumption around the world.

Popularity of organic fertilizer

- Decades of overuse of chemical fertilizers have impoverished arable land.
- Growing awareness of population about food safety.
- Government support for organic produce, for both export and domestic consumption.

Organic compound fertilizers represent about 27% of total PRC fertilizer consumption versus 50% in the developed countries. And an over 30% CAGR is projected.
Fragmented Market

Crowded market players

- There are approximate 3000 chemical fertilizers manufacturers and Over 1,000 organic fertilizers manufacturers in the market
- Most of the manufacturers are facing issues of:
  - Focus on standard products; limited innovation
  - Vulnerable in an increasingly sophisticated marketplace
  - Limited access to market intelligence
  - Modest service platform
  - Capital constrained

CGA’s strategies

- Building and maintaining nationwide distribution channels
- Establishing regional production facility centre and increase production capacity through M&As
- Spending on R&D and regularly introduce innovated products

Competitor Segmentation for Organic Fertilizer Market

- Local small enterprise: 80%
- Large regional enterprise: 9%
- Nation level enterprise: 8%
- Multi-national enterprise: 3%
Short-term Growth Strategies

Capacity Increase
Integrate, diversify and expand Gufeng

Acquisition
Targeting high quality production facilities with selective geographical and strategic locations, for sector consolidation

Rapid Increase on Market Share

Cross-sell expanded product range

New R&D center and higher sales of agricultural products

Optimize expanded sales network
Long-term Growth Strategies

Establish “Crops for Fertilizers” program

- Through the direct trading program to gain extra profit from sales of crops
- Farmers can save time cost and transportation cost of selling crops and purchasing fertilizers

Help establish a National Engineering Research Center of Humic Acid-based Fertilizers

- Work with China Humic Acid Industry Association (CHAIA) to seek government approval to establish the Engineering Center

Participate in design of the Humic Acid-based Fertilizer Protocols

- Work with CHAIA to regulate and standardize production and distribution of humic acid granular fertilizers

Broaden market penetration and brand recognition

- Specially designed marketing campaign to increase brand awareness and further penetrate existing market

Cut manufacturing costs by controlling cost of raw materials

- Secure long-term raw material supply by acquiring potassium or phosphorus mines

Further utilize extensive research and development platform

- Accelerate rollout of new products to acquire additional market share
Growth Plan

- At least $269 million in revenue by FY 2016
- At least $3 billion in revenue by FY 2020

Our Vision

Become a leader in the overall fertilizer industry in China by 2020. Increase market share for all fertilizers sold in China to 3-5% from historical 2% of liquid fertilizers by leveraging strengths in R&D and distribution and expansion of compound granular fertilizer.
Management

**Experienced Management**

**Tao Li** – Chairman, CEO and President
- Holds Masters Degree from Northwest Polytechnic University
- Vice Chairman of China Green Food Association and other trade organizations

**Ken Ren** – CFO
- Joined CGA in May 2010
- 5 years experience in capital market and asset liability management.
- Holds Ph.D. in engineering, M.S. in finance, both from Purdue Uni., West Lafayette.
## Financial Position

<table>
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<tr>
<th>$ in millions</th>
<th>September 30, 2015</th>
<th>June 30, 2015</th>
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<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>94.4</td>
<td>93.0</td>
</tr>
<tr>
<td>Accounts Receivable, net</td>
<td>67.4</td>
<td>68.5</td>
</tr>
<tr>
<td>Inventory</td>
<td>105.4</td>
<td>101.3</td>
</tr>
<tr>
<td>Total Current Assets</td>
<td>336.8</td>
<td>304.2</td>
</tr>
<tr>
<td>Total Assets</td>
<td>446.3</td>
<td>429.6</td>
</tr>
<tr>
<td>Total Current Liabilities</td>
<td>80.1</td>
<td>56.6</td>
</tr>
<tr>
<td>Total Stockholders’ Equity</td>
<td>366.2</td>
<td>373.0</td>
</tr>
<tr>
<td>Total Liabilities and Shareholders’ Equity</td>
<td>446.3</td>
<td>429.6</td>
</tr>
</tbody>
</table>
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